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Magic Quadrant pour les plateformes de Process Mining

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Les plateformes de Process Mining offrent aux responsables d'applications d'entreprise une visibilité et des analyses approfondies sur leurs processus métier et leurs environnements applicatifs, leur permettant de prendre des décisions plus éclairées, en phase avec les priorités de leur organisation. Nous analysons les forces du marché et les principaux fournisseurs de plateformes.

Définition/Description du marché

Les plateformes de Process Mining offrent une analyse complète des processus de bout en bout en extrayant les données d'événements des systèmes d'information. Cela inclut la découverte automatisée des processus (extraction des modèles de processus à partir d'un journal d'événements), la vérification de la conformité (surveillance des écarts par comparaison du modèle et du journal), l'exploration des réseaux sociaux et des organisations, la construction automatisée de modèles de simulation, l'extension et la réparation des modèles, la prédiction des cas et les recommandations basées sur l'historique. Les plateformes de Process Mining étendent les capacités de Process Mining grâce à des analyses avancées des processus, à la détection et à la recommandation d'amélioration des processus.

 Découverte et analyse des processus — L'exploration de processus offre une visibilité et une compréhension des opérations et processus métier réels, ce qui permet de créer des modèles de processus impartiaux, adaptables et maintenables. Cela permet également de fournir des informations ciblées sur l'amélioration des opérations et des résultats métier. L'exploration de processus permet aux analystes de créer un référentiel actualisé des processus métier, utilisé pour analyser, rationaliser et repenser des processus complexes.

- Conformité des processus Le process mining permet de valider ou de vérifier si l'exécution réelle des processus métier est conforme aux protocoles, politiques et bonnes pratiques de conformité définis en interne et intégrés aux applications d'entreprise, telles que les progiciels de gestion intégrés (ERP) et les systèmes de gestion de la relation client (CRM). Il garantit également la fiabilité des rapports financiers externes et la conformité aux lois et réglementations en vigueur. Une autre variante de ce cas d'utilisation est la comparaison et l'analyse de processus identiques entre différentes unités commerciales, filiales, voire pays (comparative process mining).
- Modernisation des applications d'entreprise Le Process Mining permet aux entreprises d'évaluer l'impact de la modernisation de leurs applications en révélant l'état réel des opérations. Il fournit des informations sur la manière dont les modifications apportées à une application peuvent se répercuter sur l'ensemble du paysage applicatif. En visualisant les interdépendances et en identifiant les goulots d'étranglement, le Process Mining permet aux décideurs de comprendre les implications plus larges des efforts de modernisation, garantissant ainsi que les mises à jour améliorent l'efficacité, réduisent les risques et s'alignent sur les objectifs stratégiques de l'entreprise.
- Discovering and validating automation opportunities Process mining helps business
 analysts discover and assess the opportunities for process automation. It effectively
 creates the business case for automation, which is difficult without actual process
 context. Process models are often used to configure enterprise applications and their
 integrated processes, such as ERP and CRM.
- Digital transformation After shifting the scope of process mining to the operational
 and organizational level, it is a small step to link these operational insights to big strategic
 initiatives like digital transformation or digital business. This growing use case is getting
 more attention because of the theme of digital business and, more recently, digital
 transformation.
- Discovering and validating agentic AI opportunities As business processes are unique
 to enterprises, generic agentic AI capabilities would neither be scalable nor maintainable.
 Process mining enables enterprises to create and validate their custom agentic AI
 requirements against their true state of business operations.

Mandatory Features

The mandatory features for this market include:

- Event log extraction Involves connecting with and extracting event logs from source systems on which business processes run (independent from task mining). The platform should offer robust extraction, transformation and loading (ETL) capabilities to ensure that data is efficiently processed and transformed into a format suitable for analysis.
- Process models and analysis Involves automated discovery of process models, exceptions and process instances (mostly referred to as "cases"), client interactions (journeys), and employee interactions, together with basic frequencies and statistics from event logs.
- Comparative process mining Includes capabilities to check conformance and compliance, not only graphically through overlays, but also through data analysis and performing gap analysis.
- Process model enhancement Involves intelligent support for enhancing or extending
 existing or a priori process models by using additional data from recorded logs and
 events.

Common Features

The common features for this market include:

- Process orchestration A platform that extends the process mining capabilities across
 different processes with advanced analytics capabilities and decision management
 capabilities. The platform also offers APIs to create process mining apps. This allows
 organizations and partners of process mining vendors to create applications such as
 financial auditing tools.
- GenAl capabilities Involves using GenAl-powered capabilities to improve data
 preprocessing and discovery; supporting adaptive process modifications through realtime monitoring and refined recommendations; and enhancing explainability and
 understandability, thus broadening process mining accessibility to a wider audience.
- Execution support Involves execution capabilities that turn insights into action. These capabilities could range from simply updating source applications (applications that deliver the events for process mining) to preparing or creating scripts that support the execution of tasks or processes.

- Data access and preparation Includes data preparation, data quality and data integration, supporting big data as well as different ways to handle data.
- Business activity monitoring and management Real-time dashboards with support for KPIs that are continuously monitored and enable decision support.
- Advanced process analysis Involves predictive analysis, prescriptive analysis, scenario testing, simulation and advanced process analytics capabilities that use contextual data.
- Task mining Involves inferring useful information from low-level event data available in
 UI logs. The UI logs describe the single steps within a task done by a user, such as using a
 workstation based on keystrokes, mouse clicks and data entries.

Magic Quadrant

Figure 1: Magic Quadrant for Process Mining Platforms





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Vendor Strengths and Cautions

ABBYY

ABBYY is a Challenger in this Magic Quadrant. The process mining offering we assessed is ABBYY Timeline, version 6.13. It is sold as a stand-alone product and also sold as a private-labeled product by SS&C Blue Prism under the name Blue Prism Process Intelligence. ABBYY can be delivered via SaaS and on-premises.

ABBYY offers predictive modeling, integration capabilities through public APIs and multimodal models for image and text analysis, supporting integrated process and task mining.

ABBYY operates globally, with most resources in the U.S. and Europe. ABBYY serves verticals including banking, financial services and insurance (BFSI); manufacturing, finance and accounting (horizontal); and pharmaceuticals.

In 2025, ABBYY plans to enhance event handling for better tracking and analytics. It also plans to improve workflows and analytics into actionable insights, with self-optimizing automation augmented with agentic-based task completion.

Strengths

- Product strategy: ABBYY's Phoenix 1.0 is a purpose-built multimodal model that combines
 image and text analysis. It offers more accuracy than general-purpose language models.
 It enhances task-mining capabilities (by providing additional context, it supports the
 broader scope of process mining), and supports discovery with additional context in
 process mining.
- Scalability: ABBYY has enhanced its big data management capability. The platform can
 now handle billions of data points. This enables organizations to monitor event-driven
 processes that span multiple years in a single repository. This capability is a differentiator,
 as it provides a solution for managing extensive datasets and long-term process analysis.
- Sales execution/pricing: Timeline is priced in three tiers based on the number of Timeline projects, or containers for data being analyzed: 5, 15 and 25. The number of users is unrestricted. Customers deploying on-premises or via their private cloud see no pricing or licensing differences.

Cautions

- Market understanding: Compared to other vendors assessed in this Magic Quadrant,
 ABBYY is behind the innovation curve in a rapidly evolving process mining market. For
 instance, the platform's assessed release did not include GenAl capabilities, and its
 roadmap is aligned more toward its existing customer base to promote process mining as
 an enabler for its core intelligent document processing (IdP) offering. This creates a
 barrier for clients looking for a platform of choice for general-purpose process mining.
- Marketing execution: ABBYY is not aggressive as the MQ leaders in promoting its process
 mining offering. Its investment in marketing, developer communities and partner
 networks is smaller compared to competitors of similar size, which could explain its lower
 market share. This limited visibility and awareness might impact end users by potentially
 limiting community support and integrations.

• Process orchestration: ABBYY focuses on the automation aspect of executing processes, rather than the broader orchestration of processes, which involves designing and managing the interdependencies between different processes. This approach also affects its capabilities in object-centric process mining (OCPM), which requires orchestration to analyze and optimize the interactions between various process elements. Clients that need sophisticated orchestration and OCPM features should verify that ABBYY's offerings align with their specific requirements.

Appian

Appian is a Challenger in this Magic Quadrant. The process mining offering we assessed is Process HQ, platform version 24.4. It is sold as a bundle with the Appian platform, as well as stand-alone. Appian can be delivered via SaaS and on-premises.

Appian operates globally, focusing on clients in North America, EMEA and Asia/Pacific, with strengths in the public sector, finance, insurance, life sciences and telecommunications.

Since its acquisition of Lana Labs in 2021, it has enhanced its wider platform to support clients undergoing full-automation life cycles, from application design and workflow automation to continuous improvement and optimization.

In 2025, Appian aims to integrate Process HQ with its GenAI offering for enhanced process analysis and optimal workflows. It also plans to develop no-code templates to streamline process discovery for enterprise systems.

Strengths

- Market responsiveness: Appian sources ideas from its large community, engaging with
 users in a variety of settings, from local forums to larger events. Appian has a strong
 improvement cycle that enables it to move from concept to general availability,
 supporting customers' needs and remaining competitive as the market evolves.
- Geographic strategy: Appian has internal offices and an extensive partner network to support process mining customers globally. Appian provides direct sales, services and support worldwide, and their sales strategy is tailored to the different markets they serve.
- **Product strategy:** Appian's data fabric serves as the basis for analyzing data with Process HQ for implementations on the Appian platform. It captures and prepares data, offering connections to external systems and creating knowledge data models. Data fabric offers

a unified data layer for heterogeneous IT landscapes, providing data access for process analysis.

Cautions

- Marketing execution: Appian focuses on process mining for process optimization more
 than process discovery. It primarily uses process mining as an enabler for its wider
 platform and focuses on using process mining to monitor and optimize currently
 automated processes on its platform. This creates a barrier for clients looking for a
 platform of choice for general-purpose process mining.
- Sales strategy: Appian's sales strategy primarily targets large enterprises with revenues
 exceeding \$1 billion. End users from smaller businesses should be aware that the
 company's focus might lead to different levels of engagement or customization,
 compared to larger clients.
- Sales execution/pricing: Appian bundles Process HQ with the Appian platform and directs clients toward its cloud offering, reviewing requests for on-premises deployment on a case-by-case basis.

Apromore

Apromore is a Leader in this Magic Quadrant. The process mining offering we assessed is Apromore Enterprise Edition 10.1. Apromore's process mining is accessible on cloud via annual subscriptions. Apromore does not offer on-premises deployment.

Apromore is system-agnostic and supports multidimensional tagging of events. Apromore's predictive analytics features enable end users to train machine learning (ML) models to predict remaining time, deadline violations and case outcomes.

Apromore has offices in Australia and the U.S. It supports industries like BFSI, healthcare, manufacturing and energy.

In 2025, Apromore plans to innovate with GenAI by using large language models (LLMs) to provide contextualized answers to process discovery, redesign and simulation questions.

Strengths

• **Product innovation:** Apromore has enhanced its core process discovery and analysis capabilities with improved visualizations. It continues to invest in GenAl capabilities by

offering Apromore Copilot for redesign and simulation, process discovery, and optimization.

- Product strategy: Apromore provides premade product assets, such as dashboards, KPIs, filters, integration pipelines, and connectors for specific processes and systems. This enables end users to start quickly with process mining.
- Customer experience: Apromore scores highly for customer satisfaction, and Gartner Peer Insights reflects this. Apromore's no-code environment enables process mining practitioners to speed time to insights, simulate suggested changes, and implement continuous monitoring, alerts and dashboards.

Cautions

- Dashboarding: Apromore's dashboarding capabilities still have room for improvement. Some end users have reported on both Gartner Peer Insights and inquiry calls that the interface could be more user-friendly and customization options could be improved.
- Geographic strategy: Apromore remains confined to certain geographic markets. It still depends heavily on partners for deployment and support assistance. This creates a barrier for prospective clients in EMEA and Latin America.
- Operations: Apromore does not support on-premises deployment, which may affect end
 users who require on-premises solutions for compliance, data sovereignty or specific
 security policies. However, customers can deploy Apromore on their own private cloud as
 an alternative.

ARIS (Software GmbH)

ARIS is a Leader in this Magic Quadrant. The process mining offering we assessed is ARIS Process Mining, version 10 SR27. It can be delivered via SaaS and on-premises.

ARIS operates primarily in North America and EMEA. It focuses on BFSI, retail, manufacturing, government and healthcare.

It offers prescriptive analytics to define actionable rules and decisions based on findings. The platform uses heuristic approaches for early warnings on KPI deviations and supports decision modeling with decision modeling notation (DMN) for rule checks. ARIS Process Mining also offers prebuilt accelerators for various processes.

In 2025, ARIS plans to add autonomous insights, an AI workbench and improved simulation for process efficiency.

Strengths

- Product strategy: ARIS Process Mining supports task mining through ARIS Robotic
 Process Discovery, utilizing two OEM products. For buyers, this offers flexibility: the
 ProcessMaker-based task mining solution is suited for SaaS customers, capturing event
 data from users' operating systems, while the Nintex-based task mining solution caters to
 on-premises customers, using screen capture to collect user tasks. This dual approach
 allows buyers to choose a solution that best fits their infrastructure and operational
 needs.
- Sales execution: ARIS has one of the largest customer bases in the traditional enterprise business process analysis (EBPA) space, which it leverages to promote its process mining offering. Its dominant position in governance, risk and compliance (GRC) use cases helps extend process mining to a large audience.
- Marketing execution: ARIS has expanded its marketing scope to promote its benefits and synergies with the ARIS Process Intelligence Suite. It also targets key messaging to support a variety of customer maturities from those new to process mining to more advanced enterprises.

Cautions

- Sales execution: After the demerger of Software AG into two separate businesses in
 January 2025, ARIS now operates independently, with an independent employee base.
 Prospective customers should carefully evaluate the new structure and its potential
 impact on product support, innovation, and strategic direction to make informed
 decisions.
- Customer experience: Customers report a high learning curve and insufficient training
 for ARIS Process Intelligence, especially for customers new to process mining. The
 offering requires extensive support and time to obtain value because of the extensive
 features offered.
- Sales strategy: The vendor positions process mining in existing ARIS accounts under the
 umbrella of process intelligence and cross-sells with modeling and GRC. This can also
 create a barrier for clients looking for a platform of choice for general-purpose process
 mining.

Celonis

Celonis is a Leader in this Magic Quadrant. The process mining offering we assessed is Celonis Process Intelligence Platform. Celonis is delivered mainly as SaaS via public multitenant and private single-tenant clouds. A nonstandard on-premises option is available in specific circumstances.

Celonis Platform includes Celocore and OCPM. Celocore, the Celonis data stack, offers process mining at scale as data volumes increase. OCPM provides a comprehensive view of business operations.

It services its global customers from 22 offices in EMEA, North America, Latin America and Asia/Pacific. Its clients span all industries.

In 2025, Celonis aims to increase its presence in India, plans to continue integrating AI, expand OCPM capabilities, integrate its orchestration engine, and enhance its low-code process intelligence app-building user experience.

Strengths

- Sales execution/partner network: Celonis operates as a stand-alone, system-agnostic platform in a highly competitive market and has one of the largest partner networks across geographies. With the largest customer base, its market share is estimated to be approximately 50%, which complements its future innovations, such as Process Intelligence networks that enable real-time data sharing across organizations using a huband-spoke model.
- Product strategy: Celonis continues to enhance process discovery by offering multiple
 experiences. These include explorations, starter kit dashboards, the LLM-powered
 Process Copilot, more than 400 Celonis apps and over 350 partner apps to identify
 targeted improvement opportunities.
- Product innovation: Celonis has innovated by offering a fully OCPM-compliant platform
 and Celocore for handling process mining at scale. Its planned innovations focus on Aldriven process intelligence, integration of the orchestration engine, and development of
 process intelligence networks for real-time data sharing. Partnerships with over 300
 universities and research institutes in over 40 countries contribute to projects, research
 and patents, thus fueling a pipeline of innovation.

Cautions

- Market responsiveness: Gartner clients mention the complexity of the new OCPM
 platform for simpler use cases. Though the vendor has worked to reduce implementation
 times, it requires more advanced maturity for creating the right analysis and reporting,
 even for traditional use cases, because of the abundance of interconnected objects and
 processes.
- Sales execution/pricing: End users still describe problems adapting to Celonis' pricing,
 even though the vendor has worked to simplify its pricing structure. In particular, users
 express challenges with changing pricing metrics, process-based costs, unclear scaling
 mechanisms and a high number of add-on SKUs.
- Customer experience: Though the vendor has worked to expedite time-to-value realization, clients refer to a steep learning curve required to make the most of the platform's functionality. On Gartner Peer Insights, customers mention complaints on Celonis' service desk support.

Decisions

Decisions is a Niche Player in this Magic Quadrant. The process mining offering we assessed is Decisions Process Mining, version 3.3. Decisions can be delivered via SaaS and onpremises.

Decisions operates primarily in the United States and Asia/Pacific. Decisions serves verticals including finance, healthcare, insurance and manufacturing.

Decisions offers built-in process mining and capabilities such as comparative process mining, process mapping and analysis. It enables end users to capture process execution data to identify inefficiencies, bottlenecks and process optimization opportunities.

In 2025, Decisions plans to introduce GenAI capabilities that support natural language queries, and expression syntax capabilities for filtering and aggregation functions. It also plans an enhanced connection to case-based workflow automation, as well as a custom dashboard API and task-mining capabilities.

Strengths

• Sales execution/pricing: Decisions offers a relatively simple pricing structure with an annual SaaS model that imposes no minimums or maximums on users, processes or

cases. The minimum contract term is 12 months, and on-premises implementations are discounted.

- Marketing execution: Decisions' product and go-to-market strategy focuses on case management in the business process automation (BPA) market. Decisions has released a beta version of its product (CaseSpark 2.0) that will combine process mining and case-based workflows via event log inspection. It works by generating additional prebuilt forms and rules via metadata extraction to make automation of an existing process easier.
- Marketing strategy: Decisions markets its process mining capabilities by highlighting
 features like "one-click instant insight analysis" and tools such as the cost analyzer and
 process simulator. This includes targeted messaging by persona and vertical, driven by
 Decisions as well as their partners.

Cautions

- Market understanding: Decisions focus more on automation use cases (improving process automation by discovering and validating automation opportunities) than the other three use cases being assessed.
- Geographic strategy: Decisions has a strong geographical focus on North America. The
 bulk of their employees are in North America, and they rely on their partners for EMEA
 and Latin America. Prospects in regions other than North America should verify levels of
 coverage with Decisions and their partners.
- Market understanding: Decisions does not have a native task mining capability and offers
 task mining integration through strategic partnerships. While native task mining
 capability is in their roadmap for 2025, prospective customers should check directly with
 Decisions on the availability.

IBM

IBM is a Leader in this Magic Quadrant. The process mining offering we assessed is IBM Process Mining, version 2.0.0. It can be deployed via Red Hat OpenShift, which supports both on-premises and cloud environments, as well as through SaaS and on-premises options via IBM Cloud Paks.

IBM has a large global presence and it targets industries such as BFSI, IT services, energy and utilities, retail, manufacturing, and pharmaceuticals.

IBM Process Mining supports OCPM. It offers a data-driven approach with prescriptive AI for actionable insights and integrates with IBM's watsonx platform.

In 2025, IBM plans to integrate watsonx.data and build a specialized LLM for use-case and vertical solutions to enhance analysis with a causal explanation algorithm and extend cross-process capabilities.

Strengths

- Product strategy: IBM Process Mining goes beyond diagnostic analytics, offering
 actionable, ROI-driven recommendations through prescriptive AI. The inclusion of
 Prescriptive Process Mining and IBM Process Mining Assistant enables end users to
 uncover advanced insights and next best actions.
- Vertical/industry strategy: IBM differentiates itself from other process mining vendors by
 using a large number of subject matter experts and global integrators to deploy industry
 and vertical accelerators, facilitating industry-specific implementations. This approach
 enables IBM to offer tailored vertical solutions.
- Product innovation: IBM is fully OCPM-compliant. Its OCPM-compliant data model
 enables users to manage an organization's entity-relationship diagram from a data
 perspective. Additionally, IBM's updated simulation experience allows users to set goals
 and utilize data-driven simulation capabilities.

Cautions

- Customer experience: Clients, as well as reviewers on Gartner Peer Insights, report that the initial learning curve is steep, the platform is complex for nontechnical users, user training could be better, and platform onboarding is complex. Reviewers mention the challenges for new users and the need for an improved user experience.
- Market understanding: IBM focuses mainly on intelligent automation use cases, although
 it still supports process mining as a stand-alone offering. This creates a barrier for clients
 looking for a platform of choice for general-purpose process mining.
- Pricing strategy: IBM's pricing is complicated, compared with that of other vendors. In particular, clients implementing the product on-premises have mentioned the complexity of pricing metrics.

iGrafx

iGrafx is a Niche Player in this Magic Quadrant. The process mining offering we assessed is iGrafx Process360 Live, version 19.5. iGrafx is accessible on cloud and on-premises.

iGrafx operates mainly in the U.S. and Europe, focusing on clients in BFSI, healthcare and manufacturing.

It offers a process intelligence platform with bundled process mining, design and optimization capabilities. It uses predictive analytics to forecast task completion and detect noncompliance. The platform also offers GenAl capabilities through its Process Intelligence Assistant (Pia) to enhance process mining.

In 2025, it plans to enhance persona-based UX, predictive analysis and root cause enhancements, launch an application builder framework, and make improvements to Pia.

Strengths

- Customer experience: iGrafx has received good ratings for satisfaction and ease of
 product use on Gartner Peer Insights. To enable adoption, it offers iGrafx University (iGU),
 a web-based education platform that combines free and paid training programs designed
 for practitioners, customers and partners.
- Marketing execution: iGrafx targets several personas, including beginner and advanced
 process excellence professionals, transformation heads, line-of-business leaders and
 risk/compliance professionals. Messaging is tailored to each role, emphasizing benefits
 such as improved productivity, cost reduction, compliance and risk mitigation.
- Product innovation: iGrafx's core innovation features include GenAI-powered Pia for process discovery via natural language, enhanced AI-based predictive analytics and integration of process mining with simulation.

Cautions

- Market responsiveness: iGrafx does not support OCPM. This limits the tool more than
 traditional process mining, because OCPM broadens the way data is collected and
 processed, enabling users to see events and objects in all their states along different
 processes.
- Product strategy: iGrafx's focus on broader process intelligence means the platform lacks some process mining capabilities that others offer. For example, it does not offer any accelerators or templates for industry verticals or targeted use cases that are common with other participating vendors.

Geographic operations: iGrafx lacks the size and scale of other vendors in this research,
and relies on its partners in different regions for sales and implementations. For instance,
it leverages its partnership with NTT DATA INTRAMART in Asia/Pacific. Prospective buyers
should check with iGrafx and its partners to ensure there is adequate resource coverage
in their region.

MEHRWERK

MEHRWERK is a Leader in this Magic Quadrant. The process mining offering we assessed is mpmX Process Excellence Platform, version 2.5. mpmX can be delivered via SaaS and onpremises.

MEHRWERK operates mainly in Europe, targeting sectors like the industrial and automotive industries. They also focus on insurance, logistics, manufacturing and the public sector.

MEHRWERK combines business intelligence (BI) software and services with process mining technology. Its open-platform approach makes mpmX compatible with many BI stacks.

In 2025, MEHRWERK plans to enhance its open-platform approach, extending solution marketplaces for value realization by using data ecosystems, such as bringing the mpmX platform live on Databricks.

Strengths

- Market vision: MEHRWERK offers digital twins of business processes that can help end
 users simulate and optimize workflows in real time. Using predictive analytics with the
 insights of OCPM, end users can identify inefficiencies, predict outcomes and improve
 process resilience. For buyers, incorporating digital twins and OCPM can shift process
 management from reactive analysis to proactive optimization.
- **Product strategy:** MEHRWERK's key differentiator is that it provides process mining with an open-platform strategy, which integrates directly into existing infrastructures. End users often mention the benefits of its modular and platform-agnostic design.
- Process orchestration and execution: mpmX execution is a solution that can execute
 business processes by orchestrating manual tasks, application automation and
 workflows. It benefits the end users by combining the orchestration insights provided by
 OCPM and execution.

Cautions

- **Geographic strategy:** MEHRWERK has a limited presence outside Germany, relying on partners. Prospective customers considering MEHRWERK should confirm its support in all the regions in which they operate.
- Operations and innovation: MEHRWERK is undergoing a carve-out process. Due to the
 complexity of the process, MEHRWERK was not allowed to share detailed innovation plans
 and financial figures for this year's evaluation.
- Customer experience: Gartner clients sometimes mention the challenges with product documentation and user training. Additionally, clients mention that the limitations of the Qlik (data visualization) platform have impacted collaboration and visualization performance in their process mining projects.

Microsoft

Microsoft is a Challenger in this Magic Quadrant. The process mining offering we assessed is Microsoft Power Automate Process Mining. It is deployed via Microsoft Azure and is not available on-premises.

Microsoft operates globally and for its process mining offering, it focuses on telecommunications, automotive/manufacturing, retail, insurance and healthcare.

Power Automate Process Mining operates on Microsoft's low-code platform, covering task mining, robotic process automation (RPA) and IdP. It offers prebuilt templates and aligns with frameworks like Six Sigma's "define, measure, analyze, improve and control" (DMAIC).

In 2025, it plans to continue AI innovations and Microsoft Copilot investments, support Microsoft Fabric, and enhance end-to-end automation observability.

Strengths

- Product strategy: Power Automate Process Mining integrates the GPT-40 mini model.
 Optimized for real-time and background processing, it enables Power Automate Copilot function chaining for handling complex workflows. This helps end users uncover processes from their data, map to required schemas and gain insights through conversational AI.
- Vertical strategy: Microsoft has wide geographic and industry coverage, with an
 extensive partner ecosystem. It also offers industry-specific solutions and services that
 use the entire breadth of the Microsoft ecosystem.

Sales execution: Microsoft has aligned Power Automate Process Mining with the
company's overall go-to-market approach. It has done so by deeply integrating the
offering with Microsoft technologies such as Azure, Dataverse, Power Automate and
Power Apps. This integration benefits end users by providing a connected experience
within the Microsoft ecosystem, enabling cohesive data management.

Cautions

- Market responsiveness: Despite OCPM being on the roadmap for two years, we still do
 not see it in Microsoft's product. However, the company is currently using an alternative
 approach, involving AI-driven guidance for intelligent data selection, analysis and
 accessibility for business users, to help customers understand processes across multiple
 objects.
- Deployment models: Following the acquisition and full integration of Minit into the
 Microsoft ecosystem, Power Automate Process Mining cannot be deployed on-premises.
 This makes it unsuitable for those required to keep their data in-house and may also make
 it unsuitable for those in highly regulated industries.
- Sales strategy: Microsoft's accelerators focus more on Microsoft-related use cases. This is reflected by its sales channels mainly focusing on existing Microsoft customers. Clients considering use cases other than Microsoft-related ones should check the experience level, available connectors and support that Microsoft and its implementation partners deliver.

Pegasystems

Pegasystems is a Leader in this Magic Quadrant. The process mining offering assessed is version 24.2, combined with Pega Workforce Intelligence 8.8.4 and Pega Platform 24.2. Pega can be delivered only as a cloud offering.

Pegasystems' operations are geographically spread, with most resources in the U.S. It supports clients in all industries with a focus on financial services, healthcare, manufacturing and government.

Its process mining integrates with Pega GenAl Blueprint, enabling users to generate new Blueprints directly from the captured process data. It also integrates prebuilt text mining features to derive business insights, and uses IdP and OCR for deeper analysis.

In 2025, Pega plans to introduce headless process mining, GenAI agents that help streamline data acquisition and analysis, offer OCPM capabilities, and extend the integration between process and task mining with Pega Blueprint.

Strengths

- Marketing execution: Compared to vendors from adjacent markets such as BPA and RPA,
 Pega offers a more comprehensive vision for process mining. It enables clients to both
 discover and monitor processes, benefiting end users who require process mining not
 only for monitoring but also uncovering new processes.
- Geographic strategy/partner network: Pega has a strong partner network, with over 250
 partners categorized as Global Elite, Specialized, Authorized and Registered. This benefits
 end users by enhancing the availability and delivery of Pega solutions, including process
 mining training and support.
- Market responsiveness: Pega's R&D strategy focuses on quick delivery, updating the
 platform every nine weeks. Product development teams, organized into tribes, focus on
 continuous improvement. The Process and Task Mining Tribe achieved over 10
 deployments last year, introducing new connectors, API extensions, security
 enhancements, integration advancements, and the GenAI-powered Process Mining
 Assistant, providing clients with the latest features and improvements.

Cautions

- Sales execution: Pegasystems focuses more on automation use cases, using process mining as an enabler for its broader process automation platform. This approach may create a barrier for clients seeking a platform specifically for general-purpose process mining.
- Operations: Pega does not support on-premises deployment, which may affect end users
 who require on-premises solutions for compliance, data sovereignty or specific security
 policies.
- Product strategy: Pegasystems' current lack of support for OCPM limits the tool more
 than traditional process mining. This is because OCPM broadens the way data is collected
 and processed, and enables users to see events and objects in all their states along
 different processes.

Proxverse

Proxverse is a Niche Player in this Magic Quadrant. The process mining offering we assessed is Proxverse Studio, version 3.17. Proxverse Studio can be delivered via SaaS and onpremises.

Proxverse operates mainly in China, with clients in banking, manufacturing and telecommunications.

Proxverse Studio features Data Fusion (extraction, transformation and loading [ETL]), process mining and analysis, process management, and low-code automation. It integrates GenAl for natural language queries and process query language. It offers software development kits and APIs to integrate process mining into other applications.

In 2025, Proxverse plans on enhancing its platform with AI, including a customized LLM assistant, AI agents for execution and customizable process simulation.

Strengths

- Innovation: Proxverse is incorporating AI-driven innovation, using LLM capabilities for autonomous process diagnosis, intelligent diagnostics and optimization reporting. Selfcustomized LLM-based process diagnosis enables users to tailor prompts for LLMgenerated process analysis. Proxverse also emphasizes customer-centric collaboration through workshops and feedback-driven development cycles.
- Geographic strategy: Proxverse targets the Chinese market, which is one of the fastest
 growing process mining markets. It offers adherence to local data protection laws, a
 feature not offered by other vendors. This is important for end users based in China. The
 company works with major clients in banking, manufacturing and telecommunications. It
 also provides customized pricing packages to meet local industry budgets and ROI
 expectations.
- Marketing execution in China: Proxverse has a team of industry experts and offers its
 expertise through webinars and workshops, benefiting end users by offering insights and
 guidance tailored to specific industries.

Cautions

Business model: Proxverse's specific focus on China limits its growth in other markets.
 Prospective customers outside China should confirm the vendor's support in their specific operating regions as the vendor expands its geographical scope.

- Sales execution: Proxverse is still a small vendor, although it is growing steadily and
 partners with consulting and systems integrators. Its close involvement with its clients in
 installation, implementation, close support, troubleshooting, consulting, training,
 customizations, integrations and execution impacts scalability.
- Product strategy: The product still lacks some critical and advanced functionality in the
 current product offering, contributing to a relatively lower assessment of its ability to
 execute. Proxverse has no task mining capabilities and very basic process orchestration
 capabilities. Potential clients that need some advanced process mining capabilities
 should check that Proxverse can meet those requirements.

QPR Software

QPR Software is a Visionary in this Magic Quadrant. The process mining offering we assessed is QPR ProcessAnalyzer, version 2024.7. It can be deployed on-premises, in a private cloud, as a SaaS solution, or as a Snowflake Native Application.

QPR operates mainly in Finland, but has expanded into the U.S. It serves clients in Europe, the Middle East and the U.S., in sectors such as pharmaceuticals, manufacturing, banking and telecom.

QPR offers one-click root cause analysis, clustering analyses and machine learning predictions.

In 2025, QPR plans to enhance agentic AI, extend OCPM support, improve interoperability and add dynamic visualizations.

Strengths

- Product strategy: QPR now delivers QPR ProcessAnalyzer as a Snowflake Native App and
 uses GenAl in its synthetic data mode to predict event logs. QPR brings process mining to
 the source of data and this helps end users quickly get to process insights. It has also
 introduced process simulation that uses AI to automatically identify the used resources
 from a standard event log, and has added a native OCPM flowchart visualization to its
 object-centric back end, enabling visualization of different processes in one view.
- Market positioning: QPR clearly communicates its first-mover and differentiating
 positioning in delivering QPR ProcessAnalyzer as a Snowflake Native App. This approach
 brings the use cases and related workloads to where the data is, instead of copying data

to a stand-alone island for process mining. The solution offers off-the-shelf scalability, data security and one-click deployment, expediting value creation.

 Operations: QPR's on-premises product has the same functionalities as other deployment modes. For end users who need to deploy process mining on-premises, QPR offers a viable option.

Cautions

- Sales strategy: QPR's sales strategy focuses mostly on Snowflake customers, Snowflake
 customers with other process mining tools, midsize companies in the Nordics, and banks
 and financial services companies in Saudi Arabia. Prospect customers with varied data
 sources and in different geographies should check their requirements with QPR.
- **Geography:** QPR is not a market newcomer, but its geographic presence is limited. Its sales offices are in Finland and soon will be in Saudi Arabia. Prospective customers should confirm the vendor's support in their specific operating regions.
- Customer experience: QPR and its offering have seen many changes over time, so
 prospects should ask QPR for relevant user experiences when assessing the product.

 Execution through automation is basic. Potential clients should check whether QPR meets
 their requirements for advanced capabilities.

SAP Signavio

SAP Signavio is a Leader in this Magic Quadrant. The process mining offerings we assessed are SAP Signavio Process Intelligence and SAP Signavio Process Insights, version 17.4. Both are components of the SAP Signavio Process Transformation Suite R24Q3.5. It is a cloud-native SaaS application on the public cloud, with connectivity to on-premises data sources, and offers a managed private cloud option.

Its operations are geographically diverse, and it serves clients across all industries.

It offers process mining, analysis, insights and root cause analysis, focusing on insights to action with AI-assisted capabilities.

In 2025, SAP Signavio plans to introduce AI-assisted conformance for event logs, case modeling with object-centric visual definitions, an AI-assisted process modeler, and integrated content from Process Insights and Process Intelligence.

Strengths

- Market vision: SAP Signavio emphasizes process mining as key to enterprise
 observability, aiding business transformation in operational excellence, customer
 experience and risk management, and enterprise architecture. SAP Signavio envisions the
 adoption of agentic models, real-time data and automated decision making, enhancing
 the interconnection of systems, and ultimately establishing a digital twin of an
 organization (DTO).
- SAP client ecosystem: SAP Signavio offers bundled packages with specific value accelerators and promotional deals that include Signavio and other SAP solutions. This makes it easier for existing SAP clients to use process mining within their operations.
- Vertical/industry strategy: SAP's process domain expertise and prebuilt value
 accelerators support enterprises across various industries, offering end users targeted
 solutions. With the offering's industry-specific benchmarks expanding from 26 in 2023 to
 184 in 2025, end users can access more in-depth and tailored industry standards within
 the platform.

Cautions

- Sales execution: SAP Signavio focuses primarily on SAP-related use cases. Clients
 considering using process mining outside the SAP ecosystem should check the
 experience level, pricing and support that SAP Signavio and its implementation partners
 deliver.
- Product strategy: SAP Signavio does not support OCPM. Supporting OCPM allows
 businesses to gain deeper insights into their process orchestration, manage process
 complexity effectively, and unlock new efficiencies through deeper insights into all states
 and stages of objects and events. Clients who seek to go beyond mining individual
 processes and require a more-holistic process intelligence across their enterprise should
 check that SAP can meet these requirements.

ServiceNow

ServiceNow is a Challenger in this Magic Quadrant. The process mining offering we assessed is ServiceNow Process Mining, version Xanadu. ServiceNow can be delivered via SaaS and on-premises.

ServiceNow operates globally and has a presence across all industries.

It offers advanced analytics such as predictive, prescriptive and root cause analyses, with native integration into the ServiceNow platform. The offering is available as an extension to the core ServiceNow platform and as a stand-alone solution.

In 2025, ServiceNow plans to innovate with GenAI for summarization and process generation, integrate agentic AI, and replatform its acquisition of UltimateSuite to provide task mining capabilities for better workflow insights.

Strengths

- Marketing execution: ServiceNow demonstrates strong execution by leveraging its
 ecosystem and established presence in the enterprise software market. It capitalizes on
 its strong brand reputation and existing customer relationships to drive the adoption of
 its process mining solutions.
- Customer experience: Ease of use has been quoted as a strength for the ServiceNow platform by our end users in their interactions with us. Initiatives such as Guided Setup have significantly reduced the time it takes for end users to gain process insights.
- Product strategy: For a relatively new entrant to this market, ServiceNow has a well-rounded set of process mining capabilities. These capabilities include multidimensional mining, integration with performance analytics for real-time KPI monitoring, and the use of GenAI for process insights.

Cautions

- Product strategy: ServiceNow offers process mining as an extension of its main product.
 While ServiceNow Process Mining is available as a stand-alone product, it is not frequently shortlisted as such. This suggests that buyers seeking a dedicated, stand-alone process mining tool may find ServiceNow's product strategy is more focused on integration within its ecosystem, rather than independent deployment.
- Sales execution/pricing: Licensing costs and complexity can be a concern, despite
 ServiceNow's new licensing model that allows mining of any business process (both
 native and external to the ServiceNow platform) with a single SKU. Different licensing

terms may apply, depending on contract specifics (enterprise or otherwise). Those who do not use the ServiceNow platform should verify their pricing and usage metrics with ServiceNow.

Customizations and setup: ServiceNow Process Mining has fewer assets for non-IT
service management use cases and lacks depth in third-party workflow, according to
clients in conversations with us. ETL is not as simple in the stand-alone offering, so
prospective customers who do not use the ServiceNow platform should verify ETL
capabilities during the proof-of-concept stage.

UiPath

UiPath is a Leader in this Magic Quadrant. The process mining offerings we assessed are UiPath Process Mining, Task Mining and Communications Mining, version 2024.10. It can be delivered via SaaS and on-premises.

UiPath operates globally, focusing on North America and EMEA. It serves clients in all industries, including financial services, manufacturing, healthcare and government sectors.

UiPath offers visual process graphs, KPIs and GenAI-powered assistance for analysis. It integrates task and communications mining, offering predictive analytics, automation triggers and process intelligence with business rules and alerts.

In 2025, UiPath plans to expand its library of prebuilt solutions to accelerate time to value, especially for industry-specific use cases.

Strengths

- Sales execution: UiPath has a significant global presence and targets various client demographics, verticals and maturity levels. Its product can be sold as stand-alone or positioned to support existing UiPath clients as an additional platform component.
- Sales strategy: UiPath has accelerated release timelines, from testing to general
 availability. Its community of users contributes to product feedback. UiPath's other
 mechanisms for capturing customer requirements include customer surveys, advisory
 boards and CIO councils, all of which contribute to high levels of customer satisfaction.
- **Product strategy:** UiPath Autopilot helps democratize process insights for end users. It enables users to query and filter data, and perform analysis. UiPath AI Trust Layer is a new native responsible AIOps capability that ensures the privacy of organizational data when using UiPath's GenAI solutions and third-party LLMs.

Cautions

- Product innovation: UiPath does not yet offer OCPM. Clients who want to go beyond
 mining individual processes and require a more holistic process intelligence across their
 enterprise should check that UiPath can meet these requirements.
- Marketing execution: As evidenced from our end-user interactions, UiPath focuses more
 on intelligent automation use cases. Although it offers process mining as a stand-alone
 offering, this might create a barrier for clients looking for a platform of choice for generalpurpose process mining.
- Sales execution/pricing: End users have reported that UiPath's pricing model is complex.
 The vendor has worked to simplify the pricing structure. However, clients from small and midsize enterprises have commented, in their interactions with Gartner, that UiPath's pricing can be high, especially for those new to process mining that struggle to justify the investment.

Vendors Added and Dropped

We review and adjust our inclusion criteria for Magic Quadrants as markets change. As a result of these adjustments, the mix of vendors in any Magic Quadrant may change over time. A vendor's appearance in a Magic Quadrant one year and not the next does not necessarily indicate that we have changed our opinion of that vendor. It may be a reflection of a change in the market and, therefore, changed evaluation criteria, or of a change of focus by that vendor.

Added

- Decisions
- iGrafx
- ServiceNow

Dropped

The following vendors were dropped as they did not fulfill one or more inclusion criteria decided by Gartner:

- Cyclone Robotics: The vendor was dropped because the vendor does not meet the technical and business criteria.
- mindzie: The vendor was dropped because the vendor does not meet the business and size criteria.
- Skan: The vendor was dropped because the vendor does not meet the technical criteria.
- StereoLOGIC: The vendor was dropped because the vendor does not meet the technical criteria.
- UpFlux: The vendor was dropped because the vendor does not meet the technical and business criteria.

Inclusion and Exclusion Criteria

To qualify for inclusion in this Magic Quadrant, each vendor had to meet the following criteria:

Technical criteria:

- A provider must demonstrate active participation in the process mining market and meet the Gartner definition for the process mining market, including the characteristics listed in the definition's Purpose Summary, Mandatory Features and Common Features sections.
- A provider must conclusively demonstrate that they offer comprehensive process analysis
 through the ingestion of event data, which involves capturing and processing data from
 various source systems where business processes are executed. While task mining and
 screen recording can be optional capabilities of the platform, they should not be the
 primary or sole methods for process analysis. Vendors that predominantly rely on task
 mining techniques for process analysis, such as screen recording or related techniques,
 are excluded from consideration.

In addition to the above market and technical criteria, each participating vendor must meet the following business and size criteria:

The vendor had to have realized **one** of the following in 2023:

Audited/reported annual tool licensing revenue of over \$7 million

- Audited/reported annual tool licensing revenue of over \$3.5 million and at least 40% yearover-year growth
- Audited/reported annual tool licensing revenue of over \$3.5 million and at least 15 netnew logos in 2023

The vendor must have a customer interest index (CII) score of at least 50 or above.

For this 2024 Magic Quadrant, Gartner has internally calculated a CII score with a maximum value of 100, based on a combination of multiple factors, such as:

- Gartner inquiry volume
- · Gartner.com Peer Insights
- · Social media followers
- Gartner.com search trends
- Internet search trends
- Web traffic analysis

International presence: The vendor must have had active customers buying process mining tools in the 12 months preceding the start of this research, in at least two of the following major global regions: EMEA, Asia/Pacific, North America and South America.

Exclusion criteria:

 Predominantly relying on task mining methods, including screen capture or similar techniques, for conducting process analysis.

Honorable Mentions

The following vendors are not included in this research because they do not meet one or more of the inclusion criteria. All are active in the process mining market and sometimes compete against the vendors covered in this Magic Quadrant:

 AlphaFlow Technologies — Vendor specializing in process automation, orchestration, analysis and process mining, primarily serving the Chinese market.

- Arkturus Business Research Vendor that provides process mining predominantly in New Zealand and Australia.
- Datricks Vendor that focuses on auditing and compliance, risk management and process governance.
- **DCR Solutions** A vendor providing process mining and digitization solutions for heavily regulated industries, focusing on process compliance and transparency.
- Fluxicon Vendor of Disco, a popular stand-alone, analysis-focused process mining tool.
- inverbis Vendor that has been incubated by the Universidade de Santiago de Compostela in Spain and offers a process mining platform.
- mindzie mindzie is a provider of process mining, task mining and process modeling to midenterprise and enterprise customers in North America, South America, Middle East, Europe and Asia/Pacific.
- process.science Vendor that delivers process mining on top of BI platforms, such as
 Power BI, Qlik Sense and Tableau. Vendor repackages their product to other process
 intelligence vendors in the market.
- PuzzleData Vendor offering process mining solutions in Korea, specializing in finance transformation, customer journey analysis, and manufacturing optimization.
- UpFlux Vendor offering a process mining platform in South America, combining process mining, AI, automation and expert services to enhance performance monitoring, decision making and digital transformation.

Evaluation Criteria

In Magic Quadrants, Gartner positions vendors on two axes: Ability to Execute and Completeness of Vision. These axes reflect numerous criteria that measure each vendor's performance and its future vision. Vendors receive evaluations based on Gartner's methodology for Magic Quadrants. Vendors are invited to provide data for the evaluation criteria via questionnaires and briefings, but evaluations also reflect the results of Gartner customer insights and information gathered from client inquiries.

Ability to Execute

We evaluated the vendors' Ability to Execute in the process mining platforms market by using the following dimensions and criteria.

Product or Service: We assessed what the vendor's process mining offering delivers to process mining practitioners and how it does so. These offerings may be packaged as a single product, multiple products, a platform or, in many cases, stand-alone products that are also bundled as a component in a broader platform. In the case of broader platforms, we assessed only the process mining component and mentioned the opportunities to connect to other components of the platform. We assessed current capabilities, quality and feature sets, as defined in the Market Definition/Description section. Vendors may offer these capabilities natively or through agreements/partnerships with OEMs. Our product assessments explore how well the products meet the core and tangential capabilities and support the use cases.

Overall Viability: We assessed the organization's overall financial health and the business unit's financial and practical success. We also assessed the likelihood that the organization would continue to offer and invest in the product, as well as advance the product's position within the organizational product portfolio. We looked at all forms of growth, including organic growth, as well as acquisitions and the securing of additional funding. We valued organic growth more highly than other types of growth.

Sales Execution/Pricing: We assessed the vendor's sales execution, including presales activities and the structure that supports them. We included responsiveness in sales engagement, deal size and management, pricing and negotiation, presales support, scalability, and the overall effectiveness of the sales channel. We also assessed the clarity of the vendor's pricing.

Market Responsiveness and Track Record: We considered the vendor's history of responsiveness to customer requests and changing market needs, including its overall track record in the field. We gave high scores to vendors that were able to respond quickly and change development and/or company direction to meet the needs of an evolving marketplace.

Marketing Execution: We assessed the vendor's programs, campaigns and events designed to deliver its message to influence the market, promote the brand and business, increase product awareness, and establish a positive identification with the product/brand and organization in customers' minds. We assessed these programs for their clarity, quality, creativity and efficacy.

Customer Experience: We sought evidence of how products and services enabled customers to achieve anticipated results. We gave high marks for an excellent track record of successful implementations. We looked for clearly articulated mechanisms for ensuring customer success and support for customers, and at what cost. We examined organizational responsiveness, the availability of user groups and service-level agreements. We also factored in customers' experiences doing business with the vendor and their perceptions of the organization.

Operations: We evaluated the vendor's ability to meet its goals and commitments. We considered the quality of the organizational structure (such as skills, experiences, programs, systems, applicable standards, the underlying infrastructure, and other vehicles that enable effective and efficient operations).

Table 1: Ability to Execute Evaluation Criteria

Evaluation Criteria	Weighting
Product or Service	High
Overall Viability	High
Sales Execution/Pricing	Medium
Market Responsiveness/Record	Medium
Marketing Execution	Medium
Customer Experience	High
Operations	Low

Source: Gartner (April 2025)

Completeness of Vision

We evaluated the vendors' Completeness of Vision in the process mining platforms market by using the following dimensions and criteria.

Market Understanding: We evaluated each vendor's understanding of customer needs and how it translated that into products and services. We looked for vendors to demonstrate a clear vision of their market. We also assessed how they listened for and understood their customers' underlying needs, and how they used that understanding to shape or enhance the market.

Marketing Strategy: We sought clear, differentiated messaging that the vendor consistently communicated internally and externalized through its website, social media, advertising, customer programs and positioning statements. We included differentiating strategy based on regions, specific countries and buyer personas, and ways to measure and adapt the strategy.

Sales Strategy: We wanted to understand the vendor's sales strategy and how it used direct and indirect sales, marketing, service and communication. We also examined the vendor's use of, and reliance on, partners to extend its scope and reach, focusing on the levels of expertise and technology required, as well as the partners' services and customer base. We also included target customer personas and sales strategies differentiated for the vendor's context, size, level of maturity and geographic locations.

Offering (Product) Strategy: We explored the vendor's approach to developing a compelling product and service vision, with an emphasis on market differentiation, functionality, methodology and features as they mapped to current and future requirements.

Business Model: We assessed the design, logic and execution of the vendor's business proposition to achieve continued success. We explored support for customers in different deployment modes, the vendor's business capabilities, its overall value propositions, related profit models and the resources at its disposal.

Vertical/Industry Strategy: We assessed the vendor's strategy to direct resources (sales, product and development), skills and offerings to meet the specific needs of individual industry segments. We examined any focus on particular industry verticals and associated standards, and revenue performance in the vendor's top sectors.

Innovation: We explored the vendor's innovation vision, examining its resources, expertise and capital for investment. We looked for a strong product vision that pushed the market

forward, while considering the disruptive and opportunistic forces of digital on businesses. We also considered the vendor's ideas for innovation and market development.

Geographic Strategy: We examined the vendor's strategy to direct resources, skills and offerings to meet the specific needs of geographies outside its "home" geography, either directly or through partners, channels and subsidiaries, as appropriate for that geography and market.

Table 2: Completeness of Vision Evaluation Criteria

Evaluation Criteria	Weighting
Market Understanding	High
Marketing Strategy	Medium
Sales Strategy	Medium
Offering (Product) Strategy	High
Business Model	Medium
Vertical/Industry Strategy	Low
Innovation	High
Geographic Strategy	Low

Source: Gartner (April 2025)

Quadrant Descriptions

Leaders

Leaders have a deep understanding of market realities, a track record of success and an ability to influence the market's direction, along with an ability to attract and keep a growing customer base.

In the process mining platform market, Leaders understand, facilitate and support diverse use cases (operational excellence, audit and compliance, automation, digital transformation, strategy to execution and customer excellence). Leaders also add other functionality, products and services to core process mining offerings.

Leaders demonstrate a market-leading vision, but also the Ability to Execute on that vision.

A Leader is not always the best choice of vendor. A focused, smaller vendor can provide excellent support and commitment to suit individual needs. Other vendors may provide a certain capability — such as a focus on a particular industry, a better cost-performance ratio, a specific use case, or a commitment to specific features or functions — that is important to an organization. This more-focused type of vendor would not appear as a Leader in the overall process mining tools market. However, within a specific market segment or for a particular use case, it may well be treated as one.

Challengers

Challengers excel in their ability to attract a large user following, but this ability is limited to a subset or segment of the market. For that target audience, Challengers are effectively Leaders, but that specificity presents a barrier to adoption for those outside that subsegment. For instance, in the process mining platform market, a Challenger may have a strong, proven presence or following in the automation segment. However, because of this focus, it may lack sophistication in the evolving use cases or advanced functionality for other use cases in this market.

Alternatively, a Challenger might understand all use cases well and achieve a strong following in its home market, but still struggle to deliver the same levels of success on a global scale.

Although Challengers are typically of significant size with significant financial resources, they may lack elements of the vision we expect, innovative ideas and plans, or an overall understanding of market needs. In some cases, Challengers may offer products that dominate a large, but shrinking, segment of the market. Challengers can become Leaders if

their vision develops. Large companies may move between the Challengers and Leaders quadrants as their product cycles and market needs shift.

Visionaries

Visionaries are the innovators driving the market forward by responding to emerging, leading-edge customer demands and by offering new opportunities to excel. Typically, these vendors appeal to leading-edge customers and may even have minimal mainstream presence or name recognition within this market. Their ability to deliver sustained and dependable execution in the mainstream enterprise market is not sufficiently tested or has not yet reached the required level of awareness.

Visionaries can eventually grow to become Leaders. Alternatively, they may decide to limit their target markets to focus on their core competencies, core technologies or existing customers, or excel in a new market and become Niche Players in the process mining platforms market. They could also develop their specialties to advance in execution and become Challengers.

Niche Players

Niche Players operate in a subsegment of a market, or they have a limited ability to innovate or outperform other vendors in the wider market. This limitation may result from a focus on a particular area of functionality, vertical industry or region, or because they are new entrants. Alternatively, Niche Players may struggle to remain relevant in a market that is moving away from them.

Niche Players may have broad functionality, but limited implementation and support capabilities, and relatively limited customer bases. Niche Players can often represent the best choice for a specific category of buyer or for a particular use case. They typically offer specialized expertise, focused support practices, flexible terms and conditions, lower costs, and greater dedication to a particular market segment and its customers.

Some of these vendors have acquired process mining capabilities recently, offer them as stand-alone offerings, and focus on a specific case (e.g., the automation use case), but lack execution because the acquisition was so recent. Other Niche Players target a certain type of process, such as ad hoc, case-based work, and need additional functionality to focus on all process types, or they provide only stand-alone capabilities.

Some Niche Players are poised to improve their Ability to Execute and enterprise features, enabling them to evolve into Challengers. Others will discover innovative solutions that attract interest beyond their niche segments, emerging as Visionaries. Some will strive to strengthen and broaden their businesses to challenge the Leaders. In this fast-evolving and consolidating market, opportunities exist for all.

Context

The process mining solutions included in this research demonstrate successful adoption for business process optimization across all use cases and industry sectors. This signifies mainstream adoption.

Double-digit growth of the process mining market continues, but the main usage patterns — and the role of process mining in the technology portfolio—are evolving. Process mining has transitioned from being a tool for simple process visualization and diagnostics to becoming a critical component in the development of complex, mission-critical business process improvements.

Enterprises prioritize process mining for transformation initiatives that were previously too risky and costly with conventional approaches, and not feasible with standard business process management tools.

Technological advancements — like AI-driven process insights and real-time process optimization — are disrupting traditional business process management methods. Simultaneously, they serve as accelerators for process mining adoption due to the native integration of advanced analytics, monitoring and governance capabilities at the platform level.

Enterprise application leaders should:

- Integrate process mining into their strategy and proactively manage its implementation
 to prevent organic and uncontrolled expansion of new solutions without adequate
 planning for architecture governance, budgeting, security and skill management.
- Consider process mining solutions for accelerated adoption of business process automation.

Educate business stakeholders on innovative methods to enhance processes, including
the use of data-driven insights, automated process discovery and, wherever possible,
leveraging prebuilt process templates and analytics instead of developing custom
solutions from scratch.

Market Overview

Market Size

The process mining market is expanding at a steady pace and is in a high growth phase.

The key drivers continue to be accelerated digital transformation efforts, growing process visibility requirements and increasing demands for business operations resilience.

Worldwide process mining software spending grew by more than 30% in 2024, continuing on its high-growth trajectory from 2023 with a 39.5% growth rate (see **Market Share: All Software Markets, Worldwide, 2023**). With \$871.6 million in revenue in 2023, the market spending is forecast to cross the \$2 billion mark by 2028, at a 5-year compound annual growth rate of about 18% from 2023 to 2028.

Market Direction

The process mining market is becoming highly competitive, with successful incumbents expanding their capabilities, a host of new entrants offering niche domain-related process mining solutions, and enterprise software vendors entering the space through acquisitions.

As the understanding of process mining has considerably improved over the past few years, there is increased interest from end users. Gartner's inquiries on process mining for all of 2023 were surpassed during the first half of 2024.

Process mining's industry- and object-agnostic nature allows it to be applied in numerous use cases across horizontal and vertical operations. By viewing the technique as "sequencing events based on patterns," it opens up new possibilities. For instance, tracking clients and their interactions, along with their touchpoints with the organization, transforms process mining into "customer journey mining."

The focus is on enhancing process discovery and the actionability of insights. Advanced algorithms now automatically map complex workflows, uncover hidden variations and

identify inefficiencies with minimal manual intervention. More integration options with enterprise systems and cloud platforms are driving end-to-end process visibility and scalability. Future trends will highlight more GenAI-driven use cases, improved real-time analytics, enhanced user experiences and adaptive process discovery.

Gartner sees five directions in which the process mining platform market will evolve.

Infusion of AI, GenAI and ML

We anticipate more GenAl-driven innovations in the process mining offerings of vendors. Although the core of process mining technology is machine learning rather than GenAl, due to the current hype, vendors will continue to invest in GenAl capabilities, even if some may not be value-accretive.

End users will find many of these capabilities commoditized across vendors, as they are underpinned by similar technology. Innovators and leaders in this market will focus on a mix of AI, ML and GenAI capabilities that generate real business value.

Market Consolidation and Acquisitions

We anticipate further consolidation in this market as smaller vendors, unable to scale operations, become prime acquisition targets. The rapid market growth and strong commitment from enterprises to invest in process mining have significantly heightened interest from private equity investors and major enterprise software vendors. This trend underscores the value and potential of process mining in improving business operations and driving efficiency.

Object-Centric Process Mining

One of the major trends in process mining will be object-centric process mining. OCPM shifts focus from single-case analysis to a multiobject perspective, enabling enterprises to track various entities like customers, products, or services and their interactions within processes. This approach provides a richer view of operations, facilitating deeper insights into complex relationships and dependencies. By integrating object-centric capabilities, process mining platforms can enhance workflow optimization, resource allocation and customer experiences.

Currently, we see an increase in interest from our end users who are mature in their process mining journey. They are likely to benefit from the expanded possibilities offered by the OCPM approach.

Some vendors offer multidimensional mining, which is sometimes misrepresented as OCPM. Multidimension process mining is a different approach that analyzes processes from multiple perspectives, offering broader insights into operations.

Business Operations Intelligence or Operational Intelligence

An extended version of the pure-play process mining market with the critical and tangential capabilities we have mentioned will gradually evolve into a platform for business operations intelligence. This platform will provide a dynamic model of any organization that relies on operational or other data. It will enable the organization to understand how the organization operationalizes its business model, connects with its current state, responds to changes, deploys resources and delivers expected customer value.

This platform will combine all modeling, mapping, mining and monitoring, and support the execution of these models in real-life business operations. Business operations are the combination of processes, interactions and activities that result in products, services and information, and ultimately provide value to the organization's customers and stakeholders. It will be the implementation of the design pattern that Gartner has, for years, defined as a DTO or a digital twin for business operations.

Specialized/Focused Solutions

We anticipate a continued flow of new entrants, especially for specialized or niche vendors. These vendors will concentrate on vertical solutions, horizontal solutions or specific market segments. Vertical solutions might combine specialized quality processes or external auditing applications. Horizontal solutions could target financial processes or subprocesses within supply chain and logistics. Additionally, specific market segments might focus on small and midsize businesses or offer stand-alone process mining tools.

Market Adoption

Gartner sees five main drivers for the adoption of process mining.

Process Analysis, Optimization and Automation

In these turbulent times, characterized by geopolitical and economic tensions, enterprises are increasingly turning to process optimization and automation to boost efficiency and reduce costs. However, they have realized that without understanding the context of processes and their interdependencies, scaling optimization and automation efforts

becomes challenging. Consequently, there is a strong focus on leveraging process mining as a critical tool for dissecting and understanding current workflows. Enterprises are finding significant success in adopting process mining to facilitate ERP modernization, process and task automation, and generate actionable, process-driven insights.

By providing a granular view of operations, process mining empowers organizations to identify inefficiencies, enhance productivity and align processes with business objectives.

Digital Transformation

Digital transformation needs an overhaul in the collaboration between IT, business operations and executive leadership. Enterprises can no longer afford to let these areas operate in isolation. Recognizing this, organizations are increasingly leveraging process mining to enhance business users' understanding of their processes within the broader enterprise framework. As digital business and transformation become central themes, understanding and optimizing processes is crucial for successfully implementing these initiatives. Process mining serves as an important tool in breaking down silos and fostering a culture of continuous improvement and alignment with digital business objectives.

Artificial Intelligence and Generative AI

The adoption of GenAI in enterprises needs a sound understanding of underlying processes, where process mining plays a key role. Process mining aids in mapping and analyzing workflows, providing insights into process efficiency and bottlenecks. Key aspects include data-driven process discovery, conformance checking and performance analysis. Use cases such as predictive analytics, anomaly detection and process optimization are enhanced by GenAI, which benefits from the granular insights provided by process mining.

Process mining addresses challenges in GenAI adoption by ensuring transparency, compliance and enablement of continuous process improvement through real-time monitoring and adaptive process modifications. These capabilities ensure that GenAI integration is seamless, efficient and aligned with business goals.

Sustainability

Process mining offers comprehensive transparency into business processes. It acts as a digital X-ray for the entire enterprise, uncovering bottlenecks, deviations and compliance issues, while showcasing how ideal processes should look. This not only enhances sustainability objectives by revealing and optimizing operational inefficiencies, but also

minimizes resource waste, reducing an organization's environmental impact through improved process transparency and optimization.

Business Operational Resilience and Autonomous Business Operations

With major changes in business conditions, including but not limited to geopolitical tensions, supply chain issues and broader macroeconomic challenges, it is important for enterprises to have capabilities for becoming operationally resilient.

Operational resilience is a set of techniques that enable people, processes and information systems to adapt to changing patterns. It is the ability to alter operations in the face of changing business conditions. Operationally resilient enterprises have the organizational competencies to ramp up or slow down operations to provide a competitive edge and enable quick and local process modification.

Pour permettre aux entreprises de s'adapter, la résilience opérationnelle utilise les résultats des disciplines « sens » et « modèle » et renvoie des informations qui servent également de retour d'information pour améliorer ces activités (voir **Construire un avenir numérique : opérations commerciales autonomes**).

Les techniques sous-jacentes au process mining offrent une nouvelle approche optimisée pour exploiter les capacités de détection et de modélisation. À partir des données opérationnelles quotidiennes disponibles, le process mining recherche et identifie en permanence les données opérationnelles objectives pertinentes. Les algorithmes avancés de process mining fournissent ensuite un modèle précis des méthodes de travail de l'organisation, dans un format compréhensible par tous. Cela garantit l'implication de tous dans le changement. De plus, cela permet une adaptation et une amélioration continues, car, après le changement, les nouvelles données opérationnelles éclaireront la nouvelle façon de travailler.

- Preuve
- ① Définitions des critères d'évaluation

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