

MERCI!

Voici le guide du marché Gartner pour les outils de gestion du cloud



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series database) that handles the unique challenges presented by cloud deployment.

Vendor tooling must also be modular, so that enterprises use what they like and possibly combine the tooling with existing tooling they already have. This requires the vendor to have an ecosystem of best-in-class products that can be used with their tooling, where it makes the existing tooling better.

Vendors that do not successfully broaden into key functional areas, integrating their functionality and providing it in an easy-to-use and cost-effective manner, will either perish or be purchased by a larger vendor.

Billing

Vendors provide two primary billing models: pricing by resource units (for example, virtual instance, container, function) or pricing as a percentage of underlying public cloud spend. Most offer subscription models and grant discounts for volume. A few (in the cost management and optimization area) charge based on what they help save the enterprise.

Representative Vendors

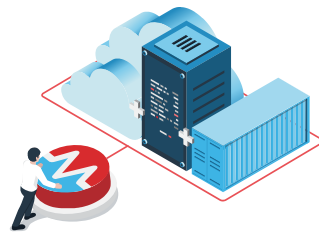
The vendors listed in this Market Guide do not imply an exhaustive list. This section is intended to provide more understanding of the market and its offerings.

Market Introduction

In Table 1, we list sample cloud management tooling vendors, selected based on market traction and Gartner client inquiry volume (see Note 1).

Table 1: Representative Vendors in Cloud Management Tooling

Vendor	Tooling	Pricing
Apptio	Cloudability, Cloudability SaaS, Cloudability Shift	Subscription model that is based on total cloud spend.
BMC	BMC Helix Intelligent Automation, BMC Helix Discovery, TrueSight Automation for Servers, TrueSight Automation for Networks, TrueSight Orchestration, BMC Helix Digital Workplace, BMC Helix ITSM, BMC Helix Operations Management, BMC Helix Cloud Security, BMC Helix Continuous Optimization, BMC Helix Cloud Cost, BMC Helix Vulnerability Management	BMC offers perpetual licensing and reoccurring support along with subscription pricing.



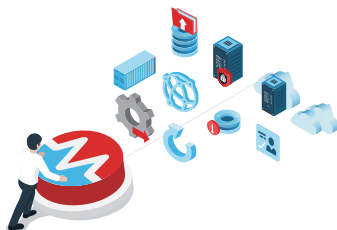
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